



What We Do

Our consultants have extensive healthcare industry knowledge to support clients with business strategy development, primary and secondary research, environmental scans, operational assistance, and leading-edge training programs across these market segments. With our focus squarely positioned in pharmacy and prescription products, we offer clients a 360-degree view of the markets we serve. Our diverse clientele provides market insights into the business and marketing challenges posed by a rapidly changing healthcare market and enables our consultants to develop strategies and solutions that best meet our clients' needs.

Pharmacy Healthcare Solutions, LLC (PHSL) consults with virtually all segments of the pharmaceutical industry on strategic business/marketing issues. Clients include:

- Pharmaceutical manufacturers
- Pharmacies
- Commercial and Managed Medicaid health plans
- PBMs
- Employer groups
- Software companies
- Legal firms

Services

Manufacturer Consulting

- New and existing product compendia readiness to establish electronic product identity (ePI)
- EHR and e-prescribing
- Pharmacy dispensing systems
- Payer adjudication systems
- Trade channel strategies
- Copay card strategies

Pharmacy Consulting

- Dispensing system evaluation and testing
- Pharmacy market analysis
- Third party contract review and insight
- Medication adherence and sync initiatives
- Wholesaler RFP assistance

Health Plan & PBM Consulting

- Strategic planning and quantitative analysis of operational issues and opportunities
- Pharmacy network evaluation and reconciliation
- Rebate management and auditing



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